

5/28/2021

### Surcharge Notification

Effective July 1, 2021

On behalf of the entire SurfaceWorks team, I would like to thank you for your continued loyalty and support. We appreciate your business, and will always find ways to continue to provide you with the highest quality products and services our industry has to offer.

There have been a number of events that have directly and indirectly impacted our industry and economy, such as rising costs on steel imports, plywood and core. We have also endured price increases and surcharges on materials from various supplier including; base components, hardware, laminate, backer, adhesive, edgband material, chemicals and corrugated shipping materials.

We have attempted to do our best in managing these internally through a series of increased plant efficiencies, cost down measures and other activities. At this point, we can no longer buffer our valued customers from these rising input costs and are forced to pass along a modest increase so we can maintain the same level of service and quality that you expect from SurfaceWorks.

This letter serves as notification of an upcoming surcharge on all new orders. This surcharge applies to all SurfaceWorks products. The surcharge will take **effect July 1, 2021**. The surcharge rate applied to new orders is **7%**.

Applying a surcharge gives us the flexibility of removing and/or adjusting when the costs start to normalize.

We are confident that you will find our products even in light of the surcharge to be quite reasonable and competitive. If you have any questions or concerns, please don't hesitate to contact me.

Sincerely,



Kelly A. Ciezki

Business Development / Contract Manager

(414) 570-2677