

February 6, 2023

Price Increase Notification

On behalf of the entire SurfaceWorks team, I would like to thank you for your continued loyalty and support. We appreciate your business, and will always find ways to continue to provide you with the highest quality products and services our industry has to offer.

This letter serves as notification of an upcoming price increase. This price change will take effect March 13, 2023.

There have been a number of events that have directly and indirectly continued to impact our industry such as materials from various suppliers including; base components, power and data units, laminate, core, backer, adhesive, edgeband material and corrugated shipping materials.

Effective March 13, 2023, we will implement an **increase of 7.3%**.

The SurfaceWorks and izzy pricebooks will contain 18% increase notations and the 7.3% increase will be incorporated in CAP and Project Matrix pricing.

We incorporated a **10% surcharge** in October of 2022, which is still in effect. Applying a surcharge gives us the flexibility of removing and/or adjusting when the costs start to normalize. If you have a contract, the surcharge acceptance varies. Please contact your account administrator with questions.

We are confident that you will find the quality of our products to be quite reasonable and competitive even in light of these new prices. If you have any questions or concerns, please don't hesitate to contact me.

Sincerely,



Carynn Noriega
General Manager - SurfaceWorks
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