

**CONTRACT:** 07-123**PIGGYBACK:** The solicitation contains language that allows the contract to be accessible nationally to public agencies in states whose laws allow for intergovernmental contract use (also known as "piggybacking" or "adopting")**CONTRACT PERIOD:** September 21, 2022 – September 30, 2026**CONTRACT HOLDER:** Bay View Industries, dba SurfaceWorks  
7821 S. 10th Street, Oak Creek, WI 53154Abigail Graf [Abigail.graf@SurfaceWorks.us](mailto:Abigail.graf@SurfaceWorks.us) Phone:  
414-856-0591, Fax: 414-570-2676**LIST PRICE:** <http://www.surfaceworks.us/resources>**END-USER PO:** Client PO must be included with order to show discount applied.**ANCILLARY SERVICES:** Installation & Assembly pricing varies per project.  
Quoted separately through Dealer**PROCESSING FEES :** Net 30. Government commercial credit cards accepted,  
\$175 Net Surcharge for orders under \$5000 list.**DISCOUNTING:**

| LIST PRICE<br>DOCK DELIVERY | End-User<br>Discount<br>% Off List |
|-----------------------------|------------------------------------|
| \$1-\$35,000                | 48.00                              |
| \$35,001-\$99,999           | 50.00                              |
| \$100,000-\$149,999         | 52.00                              |
| \$150,000-\$224,999         | 54.00                              |
| \$225,000 +                 | 56.00                              |

**SALES REP:** <https://www.surfaceworks.us/Find-A-Rep>

## STATE STATUTES

Want to see your state's laws on cooperative purchasing? <https://www.omniapartners.com/>

## WHO CAN USE OMNIA'S CONTRACTS?

There are over 90,000 agencies nationwide from both the public and nonprofit sectors that are eligible to utilize OMNIA's cooperative purchasing contracts. These include, but are not limited to the following agency types:

- School Districts (including K-12, Charter schools, and Private K-12)
- Higher Education (including Universities, Community Colleges, Private Colleges, and Technical / Vocational Schools)
- Cities, Counties, and any Local Government
- State Agencies
- Healthcare Organizations
- Church/Religious
- Nonprofit Corporations

## LET OMNIA CONTRACTS DO THE WORK

- OMNIA (National Cooperative Purchasing Alliance) is a nationwide government purchasing cooperative working to reduce the cost of goods and services by leveraging the purchasing power of public agencies in all 50 states.
- OMNIA works with public agencies, who act as Lead Agencies, and competitively solicit master contracts. Contracts are awarded based on quality, performance, and most importantly pricing.
- OMNIA contracts are available for use to over 90,000 agencies nationwide in both the public and nonprofit sectors including: K-12, Higher Education, City, County, State, and all Non-profit organizations.
- The OMNIA competitive bid process includes:
- The Lead Agency issues a competitive solicitation for a product or service on behalf of OMNIA and all public agencies.
- The solicitation is advertised nationally for a minimum of four weeks.
- The solicitation contains language that allows the contract to be accessible nationally to public agencies who's state laws allow for intergovernmental contracts use (also known as "piggybacking" or "adopting").
- Vendors respond to the solicitation with sealed responses that are recorded and publicly opened.
- The Lead Agency evaluates the responses and awards contracts
- Becoming a part of OMNIA is easy and best of all its FREE. Simply register your agency with OMNIA at <https://www.omniapartners.com/> and you can start using the contracts today!